LAKESHORE COMMUNITY OUTREACH CENTRE INC. (OPERATING AS THE COMPASS)

Financial Statements December 31, 2022



INDEPENDENT AUDITORS' REPORT

To the Members of Lakeshore Community Outreach Centre Inc.:

Report on the Audit of the Financial Statements

Qualified Opinion

We have audited the financial statements of Lakeshore Community Outreach Centre Inc. ("the Organization"), which comprise the Statement of Financial position as at December 31, 2022, and the statement of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2022, and its financial performance and its cash flows for the year then ended in accordance with Canadian Accounting Standards for Not-for-Profit Organizations (ASNPO).

Basis for Qualified Opinion

In common with many charitable organizations, Lakeshore Community Outreach Centre Inc. derives revenue from donations and fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our audit of these revenues was limited to the amounts recorded in the records of Lakeshore Community Outreach Centre Inc. and we were not able to determine whether any adjustments might be necessary for recorded donations or fundraising revenues, the excess of revenues over expenditures, cash flows from operating activities for the years ended December 31, 2022, current assets as at December 31, 2022 and net assets as at December 31, 2022. Consequently we expressed a qualified audit opinion on the financial statements for the year ended December 31, 2022 because of the possible effect of this scope limitation.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

INDEPENDENT AUDITORS' REPORT CONTINUED

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian Accounting Standards for Not-for-Profit Organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

INDEPENDENT AUDITORS' REPORT CONTINUED

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Chartered Professional Accountants Licensed Public Accountants

Hullow Vallaw Grover Pri Rphico

Mississauga, Ontario March 30, 2023

STATEMENT OF FINANCIAL POSITION

December 31, 2022

	Notes	H POSCHOPE WAS SAN	2022	NOTES PORTES CONTRO	2021
ASSETS					
CURRENT					
Cash		\$	1,002,921	\$	1,513,258
Guranteed investment certificates	2	,	495,304	,	170,304
Amounts receivable			60,577		40,557
Interest receivable			1,829		487
Harmonized sales tax rebate			14,045		13,033
Prepaid expenses expenses			14,699		10,187
	and the state of t	ANN AND ROW (SANS AND ASSAULT	1,589,375		1,747,826
EQUIPMENT	3		155,376		41,437
		\$	1,744,751	\$	1,789,263
LIABILITIES					
CURRENT					
Accounts payable and accrued liabilities		\$	60,905	\$	28,851
Deferred revenue	4		-		35,210
			60,905		64,061
COMMITMENTS	5				
	O				
NET ASSETS					
Operating fund			575,000		200,202
Internally restricted fund - operations			-		500,000
Internally restricted fund - facilities			100,000		450,000
Internally restricted fund - client services			1,008,846		575,000
			1,683,846		1,725,202
		\$	1,744,751	\$	1,789,263

Approved by the Board:

.....Director

18 Less Director

2

STATEMENT OF CHANGES IN NET ASSETS For the year ended ended December 31, 2022

		Intomally		Intownally	-	Intomally	-	
		Internally restricted		Internally restricted		Internally restricted		
	Operating	fund -		fund -		fund - client	-	Total
	fund	operations		facilities	<u> </u>	services	<u> </u>	2022
BALANCE, beginning of year	\$ 200,202	\$ 500,000	\$	450,000	\$	575,000	\$	1,725,202
Excess (Deficiency) of								
revenue over expenditures	186,074	-		(227,430))	-		(41,356)
Transfers	188,724	(500,000)		(122,570)		433,846		
BALANCE, end of year	\$ 575,000	\$ -	\$	100,000	\$	1,008,846	\$	1,683,846
		Internally restricted		Internally restricted		Internally restricted		
	Operating Fund	fund - perations				nd - client services		Total 2021
BALANCE, beginning of year	\$ 198,498 \$	350,000 \$	5	350,000	\$	360,000	\$ 1	,258,498
(Deficiency) Excess of								
revenue over expenditures	466,704	-		-		-		466,704
Transfers	(465,000)	150,000		100,000		215,000		_
BALANCE, end of year	\$ 200,202 \$	500,000 \$	5	450,000	\$	575,000	\$ 1	<u>,725,202</u>

STATEMENT OF OPERATIONS

For the year ended December 31, 2022

	2022	2021
REVENUE		
Donations from individuals and organizations	\$ 1,075,163	\$ 1,043,885
Fund-raising events	165,867	87,970
Contributions by supporting churches	92,779	102,627
Grants	19,542	98,883
Investment income	5,899	905
	1,359,250	1,334,270
DVDDNGDG		
EXPENSES	= 04.400	400450
Food and supplies for clients	591,482	400,172
Occupancy	292,839	116,278
Staff compensation and benefits	249,104	185,406
Client programs	170,309	98,492
Administration	52,414	45,701
Publicity	9,097	1,450
Fundraising expenses	8,796	10,426
Professional fees	2,501	2,500
Amortization	24,064	7,141
	1,400,606	867,566
(DEFICIENCY) EXCESS OF REVENUE OVER EXPENDITURES	\$ (41,356)	\$ 466,704

STATEMENT OF CASH FLOWS

For the year ended December 31, 2022

	2022	2021
OPERATING ACTIVITIES		
(Deficiency) excess of revenue over expenditures	\$ (41,356)	\$ 466,704
Item not involving cash:		
Amortization	24,064	7,141
	(17,292)	473,845
Net change in non-cash working capital items:		
Accounts receivable	(20,020)	(40,557)
Interest receivable	(1,342)	2,168
Harmonized sales tax rebate	(1,012)	(1,022)
Prepaid expenses	(4,512)	1,940
Accounts payable and accrued liabilities	32,050	(3,539)
Deferred revenue	(35,210)	(20,316)
	(47,338)	412,519
INVESTING ACTIVITIES		
Net of equipment purchases and disposals	(137,999)	(30,226)
Guranteed investment certificates	(325,000)	(304)
	(462,999)	(30,530)
(DECREASE) INCREASE IN CASH	(510,337)	381,989
CASH, beginning of year	1,513,258	1,131,269
CASH, end of year	\$ 1,002,921	\$ 1,513,258

NOTES TO THE FINANCIAL STATEMENTS December 31, 2022

DESCRIPTION OF BUSINESS

Lakeshore Community Outreach Centre Inc. is a not-for-profit organization (hereinafter, "the Organization") incorporated without share capital under the Ontario corporations act. The Organization is a registered charitable organization under the Income Tax Act and is exempt from income taxes.

The mission of the Organization is to help people in southern Mississauga who are experiencing economic, social or emotional challenges. The Organization assists in the relief of poverty by providing food and other basic supplies to persons in need, conducts varied programs for them and serves as a venue for fellowship, encouragement and support.

1 SIGNIFICANT ACCOUNTING POLICIES

These financial statements were prepared in accordance with Canadian Accounting Standards for Not-for-Profit Organizations (ASNPO) and include the following significant accounting policies:

Change in accounting policy

Financial instruments originated or exchanged in a related party transaction

The Organization applied the amendments to FINANCIAL INSTRUMENTS, Section 3856, relating to the recognition of financial instruments originated or exchanged in a related party transaction.

Under these new requirements, such a financial instrument is initially measured at cost, which is determined depending on whether the instrument has repayment terms. Subsequent measurement depends on the initial method used and is usually at cost less any reduction for impairment.

The adoption of these new requirements had no impact on the Organization's financial statements.

NOTES TO THE FINANCIAL STATEMENTS December 31, 2022

I SIGNIFICANT ACCOUNTING POLICIES continued Use of estimates

The preparation of the Organization's financial statements in conformity with Canadian accounting standards for Not-for-Profit Organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates are reviewed periodically and adjustments are made to income as appropriate in the period they become known. Due to the inherent uncertainty in making estimates, actual results could differ from those estimates.

Fund Accounting

The Organization follows the restricted fund method of accounting and the financial statements include the following funds:

<u>Unrestricted Operating Fund</u>

The unrestricted operating fund accounts for the Organization's general operations and activities. The fund reports unrestricted resources. The fund will maintain a balance of approximately 50% of the prior year's total expenses and the excess will be transferred to the Client Services Reserve Fund.

Internally Restricted Operating Fund

The board of directors have established an internally restricted fund as a contingency to sustain current services to clients and capital expenditures. Additions and expenditures from this internally restricted fund must be approved by the board of directors. The board approved the collapse of this fund into the unrestricted operating fund at the end of this year.

Client Services Reserve Fund

In connection with the COVID-19 pandemic, the Organization experienced a significant outpouring of generosity from supporters, and increased community need. The board of directors established the client services reserve fund to ensure that the Organization is able to sustain the increased level of client support over the next few years.

Facilities Reserve Fund

The board of directors established the facilities reserve fund to cover the anticipated costs of leasehold improvements, equipment and furnishings anticipated for when the Organization took possession of their new location earlier this year. The balance of \$100,000 is being retained in the fund for future facilities upgrades and additions.

NOTES TO THE FINANCIAL STATEMENTS December 31, 2022

1 SIGNIFICANT ACCOUNTING POLICIES continued Revenue Recognition

Donations received are recorded as income when received. The Organization follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable when the amount to be received can be reasonably estimated and collection is reasonably assured.

Gifts in kind, other than donated food, are recorded as revenue at their estimated fair value when received by the Organization.

Government grants pertinent to specific projects are recognized as revenue as the related project expenses are incurred.

Food Inventory

The Organization receives food donations and also purchases food inventory. As it is distributed at no charge, no inventory value has been recorded on the financial statements for food on hand at year end.

Equipment

Capital assets are amortized over their estimated useful lives at the following annual rates:

Equipment and furniture 2, 3, 5 or 10 years via the straight-line method

Leasehold improvements 10 years straight-line method

The estimated useful lives of assets are reviewed by management and adjusted if necessary.

Contributed services

Volunteers contribute many hours each year in carrying out the Organization's activities. Accomplishing the Organization's objectives would not be possible without their dedication. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statement

NOTES TO THE FINANCIAL STATEMENTS December 31, 2022

SIGNIFICANT ACCOUNTING POLICIES continued Financial instruments

Initial Measurement:

The Organization initially measures its financial assets and liabilities originated or exchanged in arm's length transactions at fair value. Financial assets and liabilities originated or exchanged in related party transactions are initially measured at cost.

The cost of a financial instrument in a related party transaction depends on whether the instrument has repayment terms. If it does, the cost is determined using its undiscounted cash flows, excluding interest and dividend payments, less any impairment losses previously recognized by the transferor. Otherwise, the cost is determined using the consideration transferred or received by the Organization in the transaction.

Subsequent measurement:

The Organization subsequently measures all its financial assets and financial liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in income in the period incurred.

Financial assets are measured at amortized cost using the straight-line method. Financial assets include cash, guaranteed investment certificates and harmonized sales tax rebate.

Financial liabilities include accounts payable and accrued liabilities.

2 GUARANTEED INVESTMENT CERTIFICATES

Guaranteed investment certificates are cashable certificates maturing January 2023 through December 2025, bearing interest rates of 0.55% to 4.45%. Market value approximates carrying value.

A certificate in the amount of \$40,000 is held as a guarantee against the limit of the credit card of the same amount. The current amount of the credit card liability is \$22,328 (2021 \$8,673). The credit card liability is paid in full each month.

NOTES TO THE FINANCIAL STATEMENTS December 31, 2022

3 **EQUIPMENT**

		Accumulated		ımulated	Net Book Value			
	Cos	t	Amortization		2022		2021	
Leasehold improvements	\$	17,419	\$	- \$	17,419	\$	-	
Furniture and fixtures		167,031		29,074	137,957		41,437	
	\$	184,450	\$	29,074 \$	155,376	\$	41,437	

4 **DEFERRED REVENUE**

Deferred revenue represents revenues related to grants and donations received in one year and where services are performed in future years. Grants and donations are deferred to the extent that services have not been provided and in cases where donations specific to a future expenditure.

	2022	2021
Deferred revenue, beginning of the year	\$ 35,210 \$	55,526
Grants and donations received during the year	-	-
Donations received related to the 2023 relocation	-	35,210
	-	-
Grants and donations recognized as revenue:	-	-
Donation from individuals and organizations	(35,210)	-
Community coaches grant	-	(2,876)
Mental health support	-	(20,000)
Digital communications coordination	-	(9,500)
Personal hygeine	-	(3,150)
Online ordering system	-	(20,000)
	-	35,210
Deferred revenue, end of the year	\$ - \$	35,210

NOTES TO THE FINANCIAL STATEMENTS December 31, 2022

5 **COMMITMENTS**

The Organization is committed under an operating lease for leased premises in the following amounts:

2023	\$ 120,000
2024	120,000
2025	120,000
2026	120,000
2027	120,000
Thereafter	390,000
	\$ 990,000

The Organization signed a lease for new premises on September 23, 2020. The organization gained possession in February 2022 with monthly rent payments of \$10,000 starting May 1, 2022.

6 FINANCIAL INSTRUMENTS Risks and concentrations

Transactions in financial instruments may result in an entity assuming or transferring to another party one or more of the financial risks described below. The required disclosures provide information that assist users of financial statements in assessing the extent of risk related to financial instruments.

Market risk

Market risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether the factors are specific to the instrument or all instruments traded in the market.

Interest rate risk

The Organization is exposed to interest rate risk. Interest rate risk is the risk that the Organization has interest rate exposure on its guaranteed investment certificates. This exposure may have an effect on its earnings in future periods. The Organization reduces its exposure to interest rate risk by managing its guaranteed investment certificates to ensure funds are available when needed. The investment policy is primarily directed to reduce risk and interest earned is of secondary importance. In the opinion of management the interest rate risk exposure to the Organization is low. The risk is unchanged from the prior year.